LA VITA
LIVING PRODUCTS

NEWSLETTER

Issued 2019/08/15

THE WISE MAN
(AUTHOR UNKNOWN)

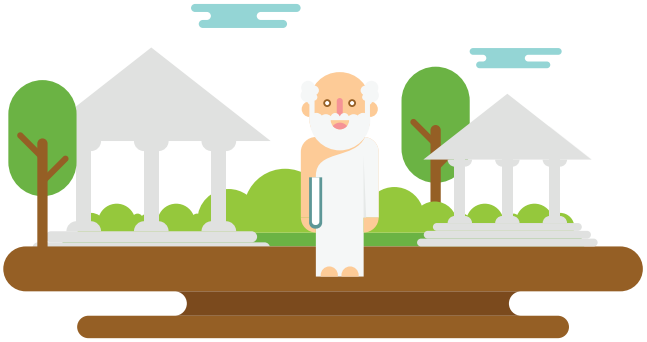
"People visit a wise man complaining about the same problems over and over again. One day, he decided to tell them a joke and they all roared with laughter.

After a few minutes, he told them the same joke and only a few of them smiled.

Then he told the same joke for a third time, but no one laughed or smiled anymore.

The wise man smiled and said: 'You can't laugh at the same joke over and over. So why are you always crying about the same problem?'

MORAL OF THE STORY: Worrying won't solve your problems. It will just waste your time and energy.



See you at the top!

NEW MANAGERS

- 5010310359082 S.A. BOSOGA (July)
- 053216115123 M.R. LESENYA
- 3802240280087 P.S. NKABINDE
- 4811210464083 E.R. CHABA
- 5910260748087 T. MMANASWE
- 6101290559087 N. NSIMBINI
- 6208260320083 N. ZWANE-RADEBE
- 6301105572081 P.M. BUTHELEZI
- 6307030762085 M.P. MODISE
- 6406220634086 E.L. GARE
- 6503300701080 M.N. MBOVANE
- 6705170724080 T.C. MBANJWA
- 6806201135088 C. BEJE
- 6906260654084 G. RAMBAU
- 7004100740088 J. MODTSHANE
- 7109010769083 S. MOTAUNG
- 7205310344088 T.C. MNYANDU
- 7303210534088 M.S. MATOME
- 7411241000084 G.S. HLOPHE
- 7512250845085 M.I. CHABA
- 7912240747088 N. SKHOSANA
- 8106240710084 M.R. MAKGOPA
- 8108290638082 Z.V. NDULI
- 8310241109086 U.P. DYONGO
- 8312150420082 N.P. MSIBINI
- 8401150439083 D.M. KHANYI
- 8604230372089 N. NCUNE
- 8701271335080 Z.G. MIYA
- 8908281516084 L. MAFUMBU
- 9003086093080 S.L. MKHWANAZI
- 9203041369084 D.S. MTHEMBU
- RC801225 S.N. MARIBE

NEW GOLDEN MANAGERS

- 7708040386089 B.P. XABA
- 7909260809087 T.P. MHLONGO
- 6611030457087 Z.P. MKHWANAZI

NEW RUBY MANAGERS

- 7606190368081 S.A ZWANE

IMPORTANT NOTICE

- Johannesburg East Branch 011 have relocated to Germiston please note the new details:

  Unit E1 & E2, Germiston Motor City
  Corner Jack Street & Refinery Road
  Germiston
  Tel: 011 776 9230

- For safety reasons, we have changed our policy regarding cash payments as from 01 July 2019:
  - Cash will no longer be issued for bonuses; and bonus slips will not be redeemable for cash.
  - Bonus slips can no longer be used as payment for purchases.
  - Apply for an EFT (A04) Requisition to receive payments directly to personal bank account.
  - Alternatively, bonuses will be transferred into ATP Card and is valid for 12 months from date of transfer.

- Qualified distributors will receive a QR coded blank ATP form once two (2) case credits are accumulated, which will be generated automatically by the new system.

- Please exchange your old unused version of the ATP form to the new QR coded ATP form at any of our branches on or before the **30 September 2019**.

- Standard delivery charges increases as of **01 July 2019** from R175 to **R200** and minimum order for **free delivery** will be R3000.

- Price increase effective as from **01 July 2019**.

- All change of information applications must be submitted on or before the 25th of the month. Any late applications will only be processed after bonus calculations.

TRAINING SESSIONS

Falcon Training:
Distributors from Supervisor level upwards:
(#182) 2019/08/24 (Sat) and **2019/08/25** (Sun)
(#183) 2019/09/14 (Sat) and **2019/09/15** (Sun)

Leadership Training:
Distributors from Manager level upwards:
(#50) 2019/10/12 (Sat) and **2019/10/13** (Sun)

POLICIES

- As from 1 July 2019, annual incentive qualification dates will be changed to run from 1 July – 30 June for the following categories: National Travel, International Travel, Extra Sharing and Executive Managers.

- Online orders are valid only from the order date that appears on the formal order forms. Month-end orders are not guaranteed to be captured in time for the current bonus month, due to confirmation of payments. Please make sure you allow enough time for payment to be confirmed and orders to be captured, should you wish for orders to be accounted for the current bonus month.

- **It is the distributor's responsibility to check and make sure that all details appearing on the order form are correct before leaving the counter.**

  For example: order name / ID no. / PCC details / product details / total amount. No corrections will be done after the indicated date on the order form. Please check your stock before leaving the counter.

- **NO PERSON UNDER THE AGE OF 18 YEARS** may join the La Vita Living Products business.

TRAINING INFO

► The next Rally **(#81)** will be held at **UNISA's ZK Matthews Great Hall** in Pretoria, on **Saturday, 07 December 2019**. Admittance to the La Vita Living Products Rally will only be allowed through presentation of the legitimate admission ticket **(tickets are valid only for the date stated)**. Doors open at 09:00am. **Event starts at 10:00am. No tickets will be sold at the door. Please note that re-entry may not be permitted.** No children allowed. Right of admission reserved.

► Registration fee for Falcon / Leadership Training will be **R280** per person, which includes a R200 refundable deposit and an R80 administration fee (Terms & Conditions apply). No meals or accommodation available.

► As of 2020, there will no longer be any postponement of awards anymore.

Pretoria (001) 175 John Street, Muckleneuk, Pretoria. (012) 343-0110	**Polokwane (006)** Shop No. 3, 93 Schoeman Street, Polokwane. (015) 297-0822	**JHB Germiston (011)** Unit E1 & E2 Germiston Motor City, Cnr Jack St & Refinery Road, Germiston, Johannesburg. (011) 776-9230	**Johannesburg (016)** 195 Cnr. Main Rd & Nugget Str. Office No. 0402. Works@Main Building, Johannesburg. (011) 334-2869	**Mpumalanga (013)** Shop No. 4, 208 Cowen Ntuli Middelburg. (013) 243-0788
Vereeniging (017) Unit 23G1, RPT Business Park, No. 1 Hofmeyer Str, Vereeniging Central. (016) 422-8803	**Ladybrand (018)** 26A Voortrekker Street, Ladybrand. (051) 924-0340	**Mafikeng (019)** Shop No. 6. 38 Nelson Mandela Dr, Mafikeng. (018) 381-7309	**Newcastle (034)** Shop No. 4, 18 Kirkland Str, Newcastle. (034) 312-2497	**Port Elizabeth (041)** Cotton House. 4 Albany Rd, Central. Port Elizabeth. (041) 582-2072