INCWADI YEMIGOMO YE-LA VITA LIVING PRODUCTS

OKUQUKETHWE

ISINGENISO....1
BONUS STRUCTURE....3
Volume Bonus (V.B)....3
Bonus Structure....3
Manager....4
Assistant Manager....4
MANAGER AWARDS....5
Pearl Manager....6
Gem Manager....6
Emerald Manager....6
Ruby Manager....6
Diamond Manager....7
One Star Diamond Manager....7
Two Star Diamond Manager....7
Leadership Bonus (L.B.)....8
Inherited Managers....9
Isidingo Esiyinhloko Sokufaneleka....9
INQUBO YOKU-ODA....10
UBUDLELWANO BEZOMTHETHO....10
UKUVIKELWA KOLWAZI LWOMUNTU SIQU....11
UKUNQANYULWA KOBULUNGU....14
INQUBOMGOMO YOKUPHINDE UXHASWE KABUSHA KWABASABALALISI....15
UHLELO LWEZIKHUTHAZO EZITHOLAKALAYO....16
Car Bonus....16
NATIONAL TRAVEL....17
International Travel....19
Extra Sharing....19
Kukhona amazinga amathathu (3) e-Extra Sharing Bonus:....19
1. Junior Extra Sharing Manager....19
2. Senior Extra Sharing Manager....20
3. Top Extra Sharing Manager....20
Executive Tier....20
UKUXHUMANA....22

ISINGENISO

I-La Vita Living Products iyinkampani yokuthengisa esebenza ngohlelo lwezinga ngezinga ekhuthaza futhi esekela ubudlelwano obuzimele nabasabalalisi (**Distributors**) abathengisa imikhiqizo yethu futhi bakhe amanethiwekhi abasabalalisi (**Distributors**). Umugqa wemikhiqizo yethu uhlanganisa imikhiqizo yezempilo, yokudla okunomsoco kanye nemikhiqizo yobuhle. Uhlelo Lwenzuzo (Profit Plan) lwe-La Vita Living Products lusekelwe ezimisweni zokwethembeka nobuqotho, futhi lunikeza ithuba elilinganayo kubo bonke abazimisele ukusebenza ngalolu hlelo. Inkampani ithengisa imikhiqizo yayo ngohlelo lwabasabalalisi (**Distributors**) abazimele, abasebenzisa uhlelo lwezinga ngezinga ukuze bathengise futhi balethe imikhiqizo kubathengi.

Bonke abasabalalisi (**Distributors**) bakhuthazwa ukuthi benze ukuthengisa ngenyanga futhi bagcine amarekhodi alokho kuthengiswa. Bonke abasabalalisi (**Distributors**) kufanele bafune amakhasimende okudayisa (amakhasimende athenga imikhiqizo ukuze ayisebenzise ngokwawo). Bangaphinde baxhase abanye abantu ukuze nabo bathengise imikhiqizo. Imikhiqizo yethu iyikhwalithi ephezulu, ngakho akudingeki ukuthi umuntu ayithengise ngokweqile noma athenge kakhulu ngaphandle kwesidingo. Umsabalalisi (**Distributor**) ophumelelayo ugcina amakhasimende akhe ukuze azi imakethe kahle.

1. “Umsabalalisi wokudayisa (**Distributor**)” ngumuntu obhalise ngempumelelo ku-database yeNkampani ngokugcwalisa nokusayina Ifomu Lesicelo leNkampani futhi onokuqonda okuyisisekelo Uhlelo Lwenzuzo lweNkampani ngokuba khona ekuqeqeshweni kwe-OPP (Opportunity Training) olwenziwa yiNkampani noma abasabalalisi (**Distributors**) abagunyaziwe beNkampani okufanele basayine Ifomu Lesicelo njengabaxhasi.

   “Umsabalalisi wokudayisa (**Distributor**)” uthenga imikhiqizo kumxhasayo. Angaphinde axhase abanye abasabalalisi (**Distributors**) bokudayisa, ngaleyo ndlela akhe ibhizinisi lesikhathi esizayo. Ngemuva kokuthenga ama-case credits amabili (2) kumxhasayo, ufaneleka njengeSekela Lomphathi (**Assistant Supervisor**) ngaphansi kohlelo lweNkampani; kusukela lapho uzokwazi ukuthenga imikhiqizo ngqo eNkampanini ngenani le-Wholesale elishicilelwe. Uma ama-case credits amabili (2) eseqoqiwe, umsabalalisi (**Distributor**) ofaneleka uzonikezwa ngokuzenzakalela i-Authorisation to Purchase (A.T.P.) ene-QR code. Ngaphambi kokuthenga ngqo eNkampanini, abasabalalisi (**Distributors**) kumele bafake ifomu le-A.T.P. eligcwalisiwe nelisayiniwe ngumxhasayo. Abasabalalisi (**Distributors**) abafanelekile bazothola ibhonasi ngokuya ngokuthenga kwabo kwenyanga kanye nokuthenga kweqembu labo elixhasiwe, ngokohlelo lweNkampani.

2. Inkampani iqinisekisa ngokuphelele imikhiqizo ethengwe abasabalalisi (**Distributors**) namakhasimende. Isiqinisekiso singaholela ekubuyiselweni kwemali, ekushintshanisweni komkhiqizo noma ekufakweni esikhundleni somkhiqizo onenkinga.

Ngenxa yohlobo lwemikhiqizo yethu, isikhathi sokubuyiselwa singahluka kuye ngomkhiqizo othile.

Inqubomgomo yokubuyiselwa kwemikhiqizo ithi umuntu othole imali ekuqaleni unesibopho sokubuyisela imali noma ukushintsha imikhiqizo. Ubudlelwano phakathi kweNkampani, umsponsor, umsabalalisi (**Distributor**) kanye nekhasimende kufanele bulandelwe. Kuphela uma izingxabano zingaxazululeki lapho kufanele kudluliselwe ezingeni elilandelayo, iNkampani ibe yisigungu sokugcina sokuxazulula.

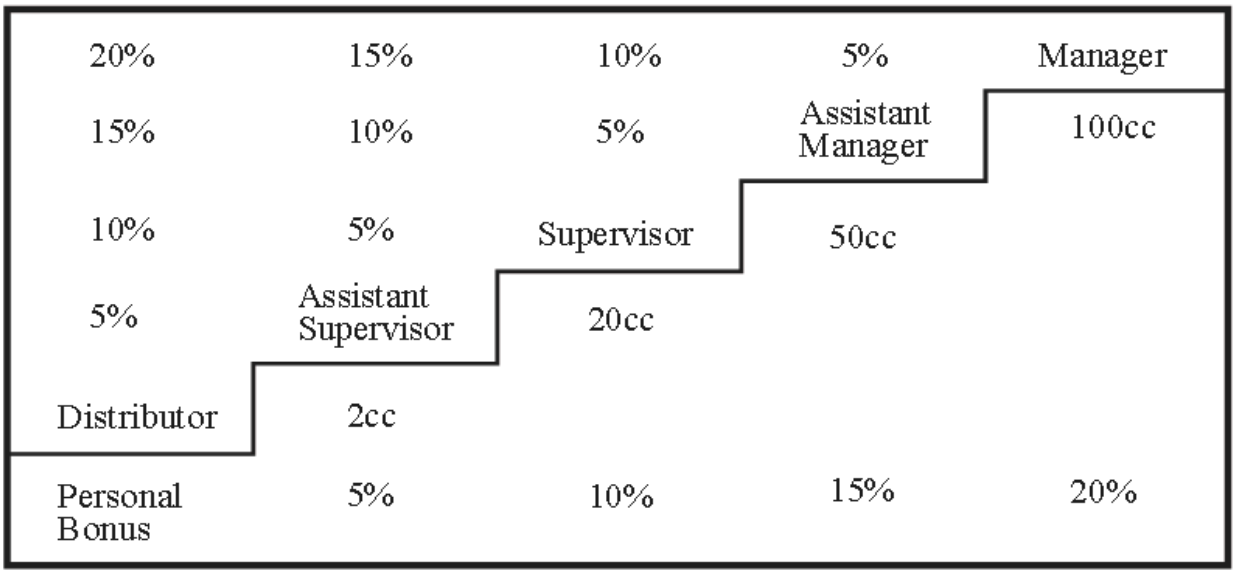
Abasabalalisi (**Distributors**) abafisa ukuvala ubudlelwano babo futhi babuyise imikhiqizo engakavulwa ethengwe ezinsukwini ezingama-30 ezedlule kumele bagcwalise Ifomu Lokubuyiselwa Komkhiqizo futhi babuyise yonke imikhiqizo kanye nobufakazi bokuthenga eNkampanini.

Umsabalalisi (**Distributor**) uzobuyiselwa imali elingana nezindleko zomkhiqizo, kususwe amabhonasi awatholile. Kuzokhishwa imali yesevisi yesikhathi esisodwa engu-20% yenani le-Wholesale ukuvala izindleko zokuphatha nezokuthutha. Ihhovisi elikhulu lizovala ubulungu futhi yonke inethiwekhi yakhe izofakwa ngaphansi komxhasayo wakhe wokuqala.

Kunengqondo umthetho wokubuyiselwa. Ufaka umthwalo kumxhasayo ukuqinisekisa ukuthi umsabalalisi (**Distributor**) uthenga ngokuhlakanipha. Umsponsor kufanele avimbele ukuthengwa ngokweqile futhi acebise ukuthi kuthengwe kuphela uma u-75% wesitoko sokuqala sesithengisiwe.

4. Uhlelo Lwenzuzo lweNkampani luboniswe ngezansi:

BONUS STRUCTURE



Volume Bonus (V.B)

Inkampani ngeke ikhiphe noma iyiphi **Volume Bonus** engaphansi kwe-case credit yomuntu siqu eyodwa (1) (P.C.C.) ngenyanga yekhalenda.

Bonus Structure

- Akusakhishwa mali ezandleni emagatsheni ngenxa yezizathu zokuphepha.
- Zonke izinkokhelo zizokwenziwa nge-Electronic Fund Transfer (EFT) kuphela kwi-akhawunti yasebhange yomusabalalisi ofanelekile.
- Ngokunye, wonke amabhonasi angadluliselwa ekhadini le-A.T.P. lomusabalalisi futhi azosebenza izinyanga eziyishumi nambili (12) kusukela ngosuku lokudluliselwa (hhayi ngosuku lokuwavula).

Manager

* 20% V.B. kuwo wonke ama-oda akhe siqu;
* 5% V.B. kubo bonke ama-**Assistant Managers** axhaswe nguye kanye nama-oda eqembu labo;
* 10% V.B. kubo bonke ama-**Supervisors** axhaswe nguye kanye nama-oda eqembu labo
* 15% V.B. kubo bonke ama-**Assistant Supervisors** axhaswe nguye kanye nama-oda eqembu labo.

Assistant Manager

* 15% V.B. kuwo wonke ama-oda akhe siqu;
* 5% V.B. kubo bonke ama-**Supervisors** axhaswe nguye kanye nama-oda eqembu labo;
* 10% V.B. kubo bonke ama-**Assistant Supervisors** axhaswe nguye kanye nama-oda eqembu labo.

Supervisor

* 10% V.B. kuwo wonke ama-oda akhe siqu;
* 5% V.B. kubo bonke ama-**Assistant Supervisors** axhaswe nguye kanye nama-oda eqembu labo.
***** 5% V.B. kuwo wonke ama-oda akhe siqu.

Distributor

Akukho **Volume Bonus** kuleli zinga.

A. Noma yiziphi izinyanga ezintathu (3) ezilandelanayo zingasetshenziswa ukuqoqa ama-case credits, adingekayo ukuze kufinyelelwe ezikhundleni zika-**Supervisor**, **Assistant Manager** noma **Manager**. Zonke izikhundla ezitholakala phakathi kwenyanga eyodwa yekhalenda zizokwenzeka ngosuku oluqondile lapho ama-case credits anele eseqoqiwe ukuze kufinyelelwe kuleso zinga esithile. Uma kusetshenziswa izinyanga ezilandelanayo ukuze kufinyelelwe kunoma yisiphi isikhundla, ukukhushulelwa kuzokwenzeka ngosuku lokuqala (1) lwenyanga yesine (4) elandelanayo.
B. Wonke amabhonasi abalwa ngokusekelwe entengweni ye-Wholesale, ngaphandle kwe-VAT.
C. Akukho ukuphinda ufaneleke esikhundleni uma sesitholiwe, ngaphandle uma Inkampani imise umsabalalisi (**Distributor**) noma uma yena uqobo enquma ukuphuma ku-Profit Plan.
D. Akukho ukudluliswa kobulungu noma ukuhanjiswa kwesikhundla somsabalalisi (**Distributor**) okuvunyelwe, ngaphandle kwalokho okuchazwe esigabeni esithi “Legal Relationships” kule handbook.
E. Bonke abasabalalisi (**Distributors**) abayeka noma abamiswe kumele balinde okungenani unyaka owodwa (1) (izinsuku ezingama-365) ngaphambi kokufaka isicelo esisha sokucatshangelwa yiNkampani.
F. Umsabalalisi (**Distributor**) akakwazi ukweqiwa noma adlulwe yinoma ubani eqenjini lakhe elixhaswe nguye.
G. Ukuze bafaneleke ukuthola ama-**Volume Bonuses** kanye namabhonasi akhethekile atholakala eqenjini labo elixhasiwe, ama-**Supervisors**, ama-**Assistant Managers** kanye nama-**Managers** kumele bathenge bona uqobo imikhiqizo enama-case credits okungenani amane (4) njalo ngenyanga yekhalenda ukuze babhekwe njengabasabalalisi (**Distributors**) abasebenzayo.
H. Amabhonasi abalwa ngokuya ngezikhundla ezitholakele ngaphansi kwe-Profit Plan futhi asekelwe kuma-oda aqoshwe yiNkampani phakathi kwenyanga yekhalenda.
I. Noma yimuphi umsabalalisi (**Distributor**) oyi-**Assistant Supervisor**, **Supervisor** noma **Assistant Manager** akatholi i-**Volume Bonus** kunoma yimuphi umsabalalisi (**Distributor**) eqenjini lakhe ongasenkundleni efanayo ngaphansi kwe-Profit Plan. Nokho, uzothola ama-case credits okukhushulelwa.
J. Amabhonasi ayatholakala kusukela mhla ziyi-15 enyangeni ngenxa yokuthenga kwenyanga edlule. Isibonelo, amabhonasi emikhiqizo ethengwe ngoJanuwari azotholakala mhla ziyi-15 kuFebhuwari. Uma umhla ka-15 uwa ngosuku olungeyona eyokusebenza, amabhonasi azokhishwa ngosuku lokusebenza olulandelayo.
K. Izitatimende zamabhonasi ezinemininingwane zithunyelwa kubasabalalisi nge-email mahhala. Izitatimende eziphrintiwe ziyatholakala emagatsheni e-La Vita Living Products ngenkokhelo eyengeziwe. Sicela ukhumbule ukunikeza ikheli le-email elisebenzayo ukuze wamukele lezi zitatimende zanyanga zonke.

MANAGER AWARDS

Ngemva kokuba umsabalalisi (**Distributor**) kanye neqembu lakhe elixhasiwe (inethiwekhi) sebeqoqe okungenani ama-case credits eqembu ayikhulu (100) phakathi kwezinyanga ezintathu (3) ezilandelanayo, umsabalalisi uba nguMphathi (**Manager**) futhi uhlonishwa ngokunikezwa ibhande kanye nephini likaMphathi (**Manager**) we-La Vita Living Products evela eNkampanini.

Abaphathi abasha bazoklonyeliswa eMhlanganweni Wamazwe Ngamazwe Wonyaka weNkampani (Annual International Convention), inqobo nje uma bethenge ama-case credits amane (4) ngenyanga yokukhushulelwa. Kuphela Abaphathi abasha abazoba khona kulowo Mhlangano Wamazwe Ngamazwe abafanele ukuthola ibhande nephini labo likaMphathi (**Manager**).

Golden Manager

Ngemva kokuba uMphathi (Manager) exhase futhi wakha Abaphathi (Managers) ababili (2) besizukulwane sokuqala (Abaphathi Abaxhasiwe Besizukulwane Sokuqala), uzoba ngu-Golden Manager. Inkampani izonikeza ibhande nephini lika-Golden Manager eMhlanganweni Wamazwe Ngamazwe Wonyaka weNkampani. Abangahambelanga ngeke baklonyeliswe.

Pearl Manager

Ngemva kokuba uMphathi (**Manager**) exhase futhi wakha Abaphathi (**Managers**) abahlanu (5) besizukulwane sokuqala, uzoba ngu-**Pearl Manager** futhi Inkampani izonikeza ibhande nephini lika-**Pearl Manager** eMhlanganweni Wamazwe Ngamazwe Wonyaka weNkampani. Abangahambelanga ngeke baklonyeliswe.

Gem Manager

Emerald Manager

Ngemva kokuba uMphathi (**Manager**) exhase futhi wakha Abaphathi (**Managers**) abayisishiyagalolunye (9) besizukulwane sokuqala, uzoba ngu-**Emerald Manager**. Inkampani izonikeza ibhande nephini lika-**Emerald Manager** eMhlanganweni Wamazwe Ngamazwe Wonyaka weNkampani. U-**Emerald Manager** uzophinde anikezwe uhambo lukazwelonke olukhokhelwe zonke izindleko, olukhethwe yiNkampani.

Ruby Manager

Ngemva kokuba uMphathi (**Manager**) exhase futhi wakha Abaphathi (**Managers**) abayishumi nesikhombisa (17) besizukulwane sokuqala, uzoba ngu-**Ruby Manager**. Inkampani izonikeza ibhande nephini lika-**Ruby Manager** eMhlanganweni Wamazwe Ngamazwe Wonyaka weNkampani. U-**Ruby Manager** uzophinde anikezwe uhambo lukazwelonke olukhokhelwe zonke izindleko, olukhethwe yiNkampani.

Diamond Manager

Ngemva kokuba uMphathi (**Manager**) exhase futhi wakha Abaphathi (**Managers**) abangamashumi amabili nanhlanu (25) besizukulwane sokuqala, uzoba ngu-**Diamond Manager**. Inkampani izonikeza ibhande nephini lika-**Diamond Manager** eMhlanganweni Wamazwe Ngamazwe Wonyaka weNkampani.

1. Ukuxolelwa emfunekweni yokuthenga ama-case credits amane (4) ngenyanga ukuze bafaneleke ukuthola amabhonasi, inqobo nje uma okungenani Abaphathi (**Managers**) abangama-25 besizukulwane sokuqala besebenza.
2. Ukuxolelwa ezimfunekweni ze-volume yamacase ukuze bathole izikhuthazo ezizuzwayo, inqobo nje uma okungenani Abaphathi (**Managers**) abangama-25 besizukulwane sokuqala besebenza.
3. U-**Diamond Manager** uzophinde anikezwe uhambo lukazwelonke olukhokhelwe zonke izindleko, olukhethwe yiNkampani.

One Star Diamond Manager

Ngemva kokuba uMphathi (**Manager**) exhase futhi wakha Abaphathi (**Managers**) abangamashumi amahlanu (50) besizukulwane sokuqala, uzoba ngu-**One Star Diamond Manager**. Inkampani izonikeza ibhande nephini elikhethekile le-**One Star Diamond Manager** eMhlanganweni Wamazwe Ngamazwe Wonyaka weNkampani. U-**One Star Diamond Manager** uzoba namalungelo afanayo no-**Diamond Manager**. U-**One Star Diamond Manager** uzophinde anikezwe uhambo lukazwelonke olukhokhelwe zonke izindleko, olukhethwe yiNkampani.

Two Star Diamond Manager

Ngemva kokuthola isikhundla se-**ONE STAR DIAMOND MANAGER**, njalo uma kutholakala abanye Abaphathi (**Managers**) abangama-25 besizukulwane sokuqala, kuzongezwa enye

iSTAR esikhundleni seDiamond. Isibonelo: **Two Star Diamond Manager**, **Three Star Diamond Manager** njalonjalo.

Leadership Bonus (L.B.)

Ikhokhwa ezingeni lama-**Manager** kuphela:

	Qualification	1st Gen.	2nd Gen.	3rd Gen.
Manager	4p.c.c.	6%	3%	2%

Ibhonasi Yobuholi engu-6% kubo bonke abaPhathi (**Managers**) Besizukulwane Sokuqala (1st) kanye nama-oda eqembu labo.
Ibhonasi Yobuholi engu-3% kubo bonke abaPhathi (**Managers**) Besizukulwane Sesibili (2nd) kanye nama-oda eqembu labo.
Ibhonasi Yobuholi engu-2% kubo bonke abaPhathi (**Managers**) Besizukulwane Sesithathu (3rd) kanye nama-oda eqembu labo.

Kukhokhwa kuphela kumazinga e-**Gem Manager.**

	Qualification	1st Gen.	2nd Gen.	3rd Gen.
Diamond Manager	25 Active	9%	6%	5%
Ruby Manager	17 Active	8%	5%	4%
Emerald Manager	9 Active	7%	4%	3%

Ama-**Gem Managers** abanabaPhathi (**Managers**) abaxhasiwe Besizukulwane Sokuqala (1st) abayisishiyagalolunye (9) noma ngaphezulu abasebenzayo phakathi nenyanga yekhalenda bazothola u-1% owengeziwe kubo bonke abaPhathi (**Managers**) abaxhasiwe Besizukulwane Sokuqala (1st), Sesibili (2nd), neseSithathu (3rd), kanye nama-oda eqembu labo kuleyo nyanga (7% – 4% – 3%). (AbaPhathi Abadluliselwe abayibo AbaPhathi Abaxhasiwe.)

Ama-**Gem Managers** abanabaPhathi (**Managers**) abaxhasiwe Besizukulwane Sokuqala (1st) abayishumi nesikhombisa (17) noma ngaphezulu abasebenzayo phakathi nenyanga yekhalenda bazothola u-2% owengeziwe kubo bonke abaPhathi (**Managers**) abaxhasiwe Besizukulwane Sokuqala (1st), Sesibili (2nd), neseSithathu (3rd), kanye nama-oda eqembu labo kuleyo nyanga (8% – 5% – 4%).

Ama-**Gem Managers** abanabaPhathi (**Managers**) abaxhasiwe Besizukulwane Sokuqala (1st) abangamashumi amabili nanhlanu (25) noma ngaphezulu abasebenzayo phakathi nenyanga yekhalenda bazothola u-3% owengeziwe kubo bonke abaPhathi (**Managers**) abaxhasiwe Besizukulwane Sokuqala (1st), Sesibili (2nd), neseSithathu (3rd), kanye nama-oda eqembu labo kuleyo nyanga (9% – 6% – 5%).

Inherited Managers

Uma umsabalalisi (**Distributor**) osesikhundleni sikaMphathi (**Manager**) ezikhipha yena uqobo kuHlelo Lenzuzo (Profit Plan) noma eshintsha umxhasi wakhe, yonke inethiwekhi engaphansi kwakhe (downline) izobekwa ngqo ngaphansi komxhasi wakhe wokuqala. Lowo mxhasi othola abaPhathi (**Managers**) Besizukulwane Sokuqala (1st) kumsabalalisi (**Distributor**) osekhiphile ubhekwa njengo “Mphathi Odluliselwe (**Inherited Manager**)” kule nethiwekhi entsha eqokiwe.

Isimo sokuba uMphathi Odluliselwe (**Inherited Manager**) asithinti amaBhonu Evolumu noma amaBhonu Obuholi (ngaphandle kweGem Status **Leadership Bonus**) akhokhelwa noma yimuphi uMphathi (**Manager**) noma i-upline yakhe, kodwa umsebenzi wabo awubalwa ekufanelekeni kuHlelo Lwemivuzo Etholakalayo (Earned Incentive Program). Zonke izikhundla zabaPhathi (**Managers**) ezidluliselwe ezivela kule nethiwekhi ngeke zibhekwe ekukhushulelweni kwesimo sika-**Gem Manager**.

Akukho amapini noma amabhande azonikezwa uMphathi Odluliselwe (**Inherited Manager**) kuze kube yilapho ephinde ethola isimo sika “Mphathi Oxhasiwe (Sponsored Manager)”, okusho ukuthi uMphathi Odluliselwe (**Inherited Manager**) kumele athole amakhredithi ayi-100 (ikhulu) wamakesi akhe siqu phakathi kwesikhathi esilandelanayo sezinyanga ezi-1 kuya kwezi-3 ukuze akhiqize uMphathi Oxhasiwe (Sponsored Manager) omusha weSizukulwane Sokuqala (1st) ngemva kokuthola inethiwekhi. Kungaleso sikhathi kuphela lapho ezokwazi ukuthola zonke izinzuzo ezihambisana nesikhundla adluliselwe kuso.

Isidingo Esiyinhloko Sokufaneleka

Ama-**Supervisors**, ama-**Assistant Managers** noma aba-**Managers** abangahlangabezani nesidingo sokuthenga okungenani amakhredithi wamakesi amane (4) ngenyanga ukuze bafaneleke, ngeke bakhokhelwe ibhonasi kumavolumu eqembu labo kuleyo nyanga, futhi ngeke babhekwe njenge “Umsabalalisi Osebenzayo (Umsabalalisi Osebenzayo)”.

Noma yimaphi amabhonasi angatholakalanga azokhokhelwa kuMsabalalisi (**Distributor**) ongumxhasi olandelayo (upline) ohlangabezana nesidingo samakhredithi wamakesi amane (4). AbaSabalalisi (**Distributors**) abalahlekelwa yimaphi amabhonasi bangaphinde bafaneleke ngenyanga elandelayo ngokuthenga amakhredithi wamakesi amane (4) abo siqu, kodwa amabhonasi aseke alahlekile ngeke aphinde abuyiswe.

Wonke amakhredithi wamakesi abalwa ngokusekelwe enyangeni yekhalenda. Isibonelo: kusukela ngomhlaka-1 Januwari kuya ngomhlaka-31 Januwari, kusukela ngomhlaka-1 Ephreli kuya ngomhlaka-30 Ephreli, njalonjalo.

INQUBO YOKU-ODA

Ama-**Assistant Supervisors** nabaphezulu bangafaka ama-oda ngqo neNkampani ngenani elishicilelwe le-Wholesale.

1. Wonke ama-oda kumele ahambisane nobufakazi bokukhokha:
   (A) Idiphozithi yemali (cash)
   (B) Amakhadi esikweletu/nedebhithi
   (C) Ukudluliswa kwemali nge-inthanethi
   noma
   (D) Ibhonasi etholakalayo.
2. Wonke ama-oda kumele afakwe neNkampani noma kummeleli wayo ogunyaziwe endaweni, kanti imikhiqizo kumele ithathwe ehhovisi lendawo leNkampani.
3. Ama-oda aku-inthanethi afanelekayo angahanjiswa ekhelini elichazwe umsabalalisi (**Distributor**).
4. Hlola wonke ama-oda uma esewamukelwe bese wazisa iNkampani ngokushesha uma kukhona okungahambisani. Wonke ama-oda anenkokhelo efanele kumele afinyelele eNkampanini ngosuku lokugcina lokusebenza lwenyanga efanele ukuze afanelekele ibhonasi ekhiqizwe kuleyo nyanga.

UBUDLELWANO BEZOMTHETHO

Usomabhizinisi ozimele: umuntu osebenzela yena uqobo kunokuba asebenzele umqashi okhokha iholo noma umholo. Umuntu ozisebenzayo uthola imali ngokwenza imisebenzi enenzuzo evela kwezohwebo noma ebhizinisini eliqhutshwa ngokulandela izinqubo nezindlela zakhe. Lo sosomabhizinisi akaphansi kokulawulwa ngomunye umuntu ngaphandle kwalokho okucaciswe esivumelwaneni esibophezelayo phakathi kwezinhlangothi zombili.

1. Bonke abasabalalisi (**Distributors**) babhekwa njengabasomabhizinisi abazimele (independent contractors). Kumele baqhube ibhizinisi labo ngokuhambisana nemigomo yesivumelwano sobulungu, futhi balandele izinqubomgomo zeNkampani.
2. Ubudlelwano bokusabalalisa neNkampani buyisivumelwano esisemthethweni. Abantu abadala kuphela (abaneminyaka engaphezu kweyi-18) abangavunyelwa ukwenza isivumelwano neNkampani sokuba umsabalalisi (**Distributor**). Indoda nomkayo kumele baxhaswe ndawonye kufomu efanayo Yokufaka Isicelo Sokuba Umsabalalisi (**Distributor**). Uma omunye umlingani ekhetha ukungabi umsabalalisi (**Distributor**), lowo osebenza njengomsabalalisi (**Distributor**) uyavuma ngokusobala futhi uyaqonda ukuthi ubulungu bakhe bungaqedwa ngenxa yanoma yisiphi isenzo esenziwe umlingani ongumsabalalisi (**Distributor**), uma leso senzo singaphula izinqubomgomo zeNkampani uma yena ebengumsabalalisi (**Distributor**).
3. INkampani kumele igunyaze ifomu Lokugunyazwa Kokuthenga Komsabalalisi (**Distributor**) (Authorization To Purchase - A.T.P.) ngaphambi kokuba umsabalalisi (**Distributor**) akwazi ukuthenga imikhiqizo ngqo eNkampanini futhi athole amaBhonu Evolumu (**Volume Bonuses**) (V.B.) njengoba kuchazwe kuHlelo Lenzuzo lweNkampani, inqobo nje uma umsabalalisi (**Distributor**) engaphuli izinqubomgomo zeNkampani. Umsabalalisi (**Distributor**) ngamunye, lapho esayina Ifomu Lokufaka Isicelo Sokuba Umsabalalisi (**Distributor**), uyavuma ukulandela zonke izinqubomgomo zeNkampani.

UKUVIKELWA KOLWAZI LWOMUNTU SIQU

Ngokuhambisana noMthetho we-POPI waseNingizimu Afrika (Umthetho No. 4 ka-2013), iLa Vita Living Products ngalokhu imemezela ukuthi iyawulandela lo Mthetho. Inhloso yalowo Mthetho ukuvikela lonke ulwazi lomuntu siqu ngesikhathi kugcinwa ibhalansi phakathi kwelungelo lobumfihlo kanye nesidingo sokuhamba ngokukhululeka kolwazi nokutholakala kwalo, kanye nokulawula indlela ulwazi lomuntu siqu olucutshungulwa ngayo, olusetshenziswa ngayo nolubhujiswa ngayo ngaphakathi kweNkampani.

Ukucutshungulwa kolwazi kwenzeka lapho abasabalalisi (Distributors) abazoba khona begcwalisa imibhalo esemthethweni yeNkampani ephathelene nolwazi lwabo siqu (lonke ulwazi oluhlobene nomuntu) ngenhloso yokugcinwa kwamarekhodi, njengokuthi izinombolo zomazisi, amakheli, imininingwane yokuxhumana kanye nanoma yiluphi uxhumano olusemthethweni oluya eNkampanini. Lokhu kwenzelwa ukuqinisekisa ukuthi sithola futhi sinikeza imininingwane

enembile ukuze kuvikelwe izintshisekelo zezinhlangothi zombili, kanti lolu lwazi lusetshenziswa kuphela ekuqhubeni ibhizinisi leLa Vita Living Products.

4.1 Ulwazi Lomuntu Siqu lungacutshungulwa kuphela:

– (isigaba 11)

- ngemvume yomuntu othintekayo (“umuntu othintekayo”); noma
- uma kudingekile ukuze kuqedelwe noma kusetshenziswe isivumelwano lapho lowo “umuntu othintekayo” eyingxenye yaso; noma
- uma kudingwa ngumthetho; noma
- uma kuvikelwa intshisekelo esemthethweni yalowo “umuntu othintekayo”; noma
- uma kudingekile ukuze kuqashelwe izintshisekelo zakho ezisemthethweni noma ezomuntu wesithathu onikezwa lolo lwazi.

Sifisa ukwazisa bonke abasabalalisi (**Distributors**) ukuthi izinyathelo zokuvikela sezifakiwe ezinhlelweni zethu ezithuthukisiwe ukuze kuvinjelwe ukulahleka, ukonakala, ukubhujiswa okungagunyaziwe kanye nokufinyelela okungekho emthethweni kuwo wonke ulwazi lomuntu siqu.

4.2 Ukungqubuzana Kwezintshisekelo

Ngenxa yesimo sebhizinisi lethu kule makethe enokuncintisana, iLa Vita Living Products igodla ilungelo lokwazisa bonke abasabalalisi (**Distributors**) ukuthi ukubamba iqhaza emisebenzini yebhizinisi ephikisana ngqo nezintshisekelo zeNkampani kungaholela ekumisweni kwamalungelo okusabalalisa, futhi ekugcineni kuholele nasezinyathelweni zomthetho njengoba kuchazwe ngaphansi kwesigaba esithi “Termination.”

Le misebenzi ihlanganisa (kodwa ayigcini kulezi kuphela):

- “Ukudonsa” abasabalalisi (**Distributors**) beLa Vita Living Products ukuze bajoyine elinye ibhizinisi
- Ukuqamba amanga nganoma yiluphi ulwazi lomuntu siqu
- Ukuqamba amanga nganoma yiluphi ulwazi lomuntu siqu
- Ukuqamba amanga ngezithembiso zemikhiqizo noma ukwenza izitatimende ezingabeka iNkampani engcupheni ngqo
- Ukwehlisa amanani okuThengisa Aphakanyisiwe ngenhloso yokuthola inzuzo yomuntu siqu

Siyeluleka bonke abasabalalisi (**Distributors**) ukuthi babike futhi baqinisekise noma yimuphi umsebenzi osolisayo noma izindaba abangazizwa beqiniseka ngazo ngqo ehhovisi lethu elikhulu.

4. **Impahla Yengqondo**

5.1 Izinkundla Zokuxhumana:

Abasabalalisi (**Distributors**) bayakhuthazwa ukuthi basebenzise izinkundla zokuxhumana ukukhuthaza amabhizinisi abo, kodwa kumele benze lokho ngaphakathi kwemigomo ebekiwe ngezansi:

Abasabalalisi (**Distributors**) abanamaphrofayela abo siqu noma amakhasi ebhizinisi azimele abavunyelwe ukusebenzisa noma yimaphi amagama asemthethweni eNkampani, amagama emikhiqizo noma ingxenye yawo njengegama labo, ngaphandle kokuthi bacacise ngokusobala ukuthi bangabasabalalisi (**Distributors**) abazimele. Lokhu kwenzelwa ukuqinisekisa ukucaca nobulungisa kubo bonke abasabalalisi (**Distributors**) kanye nokugwema noma yikuphi ukudideka namakhasi asemthethweni eNkampani.

Okuthunyelwe (posts) nezithombe ezisemthethweni zeNkampani ezinkundleni zokuxhumana akumele zisetshenziswe noma zikopishwe njengomsebenzi wakho siqu, njengoba lokhu kubhekwa njengokukopela (plagiarism) futhi kuyicala lobugebengu elingaholela ekunqanyulweni kwamalungelo akho okusabalalisa. Lokhu okuthunyelwe nezithombe kuhloselwe ukwabelwana ngakho kuphela kusuka emakhasini ethu asemthethweni, hhayi ukulondolozwa bese kudluliswa sengathi kungokwakho.

5.2 Izimpawu Zokuhweba Nokusetshenziswa Kwegama:

Wonke amagama, amalogo, izimpawu nezimpawu zokuhweba (trademarks) zeLa Vita Living Products ziyimpahla yengqondo yeNkampani. Abasabalalisi (**Distributors**) abavunyelwe ukusebenzisa impahla yengqondo yeNkampani ngaphandle kwemvume ebhaliwe kuqala evela eNkampanini.

Sikhuthaza bonke abasabalalisi (**Distributors**) ukuthi bakhe amagama abo ebhizinisi ahlukile futhi ayingqayizivele angaphuli amalungelo empahla yengqondo yeNkampani.

Izibonelo zokusetshenziswa kwegama okuvumelekile:

- “John Doe, Umsabalalisi Ozimele weLa Vita Living Products”
- “Umsabalalisi Ozimele weLa Vita Living Products, John Doe”

5. Ukudluliselwa Kobulungu: Uma umsabalalisi eseshonile, indlalifa esemthethweni esikhulile (eneminyaka engaphezu kweyi-18) ingafaka isicelo sokuthola ubulungu, ihambise nemibhalo efanele. INkampani igodla ilungelo lokwenqaba ukudluliselwa kobulungu uma kunikezwa imibhalo enganele noma imininingwane engamanga. Uma isikhundla esidluliselwe singaphezu kwesika-**Manager**, lowo ozuza ubulungu

uzonikezwa isimo sokuba “UMphathi Odluliselwe (**Inherited Manager**).” UMphathi Odluliselwe (**Inherited Manager**) kumele athole amakhredithi wamakesi ayi-100 (ikhulu) akhe siqu phakathi nesikhathi sezinyanga ezintathu (3) zilandelana ukuze akhiqize uMphathi Oxhasiwe (**Sponsored Manager**) omusha weSizukulwane Sokuqala (1st) ngemva kokuthola inethiwekhi, futhi kungaleso sikhathi kuphela lapho ezothola ukufinyelela okugcwele kuzo zonke izinzuzo ezihambisana nesikhundla adluliselwe kuso.

UKUNQANYULWA KOBULUNGU

Isigaba 1 esingezansi sichaza ukuthi kusho ukuthini ukunqanyulwa kobulungu bomsabalalisi:

“Ukunqanyulwa” kusho ukuthi wonke amalungelo ahambisana nokuba umsabalalisi weLa Vita Living Products ayakhanselwa, okubandakanya kodwa kungagcini ekusabalaliseni imikhiqizo nasekuxhaseni abasabalalisi. Ukunqanyulwa kuzoholela ekutheni lowo muntu angabe esakwazi ukufaneleka ukuthola noma iyiphi imali noma izinhlelo zamabhonasi eVolumu axhaswe yiNkampani.

Njengengxenye yomonakalo wesivumelwano otholwe yiNkampani, umsabalalisi onqanyuliwe, uma efunwa yiNkampani, uzobophezeleka ukubuyisa, ukubuyisela noma ukunxephezela iNkampani ngezikhuthazo, imiklomelo, izimpahla (inventories), noma amabhonasi atholwe eNkampanini ngemuva kosuku lwezenzo eziholele ekunqanyulweni kobulungu.

Amabhonasi alahlekile ngenxa yalokho kunqanyulwa azokhokhelwa kumsabalalisi olandelayo phezulu kulayini (upline) ongaphuli imigomo yesivumelwano.

Imisebenzi enqatshelwe eholela ezizathwini zokunqanyulwa kobulungu yile:

A. Ukuphrinta / ukukhiqiza kabusha / ukusabalalisa / ukusebenzisa izinto zokukhangisa ezingagunyaziwe. Ezinye izinto zokukhangisa ezitholwe eNkampanini zingasetshenziswa kuphela uma kutholwe imvume ebhaliwe ngaphambilini.
B. Ukukhangisa okungamanga noma ukwenza izimangalo ezingelona iqiniso mayelana nokusetshenziswa noma izinzuzo zemikhiqizo yeNkampani.
C. Ukudida noma ukumela kabi ukuthi umuntu angazuza malini njengomsabalalisi weLa Vita Living Products.
D. Uku-oda imikhiqizo ngobuningi obusobala ukuthi budlulele futhi bungahambisani nesitoko esikhona noma nokuthengiswa okulindelekile. Ngokujwayelekile, ama-oda omkhiqizo akufanele afakwe kuze kube yilapho u-75% wesitoko sangaphambilini salowo mkhiqizo sesithengisiwe.
E. Ukuzibandakanya emisebenzini efaka ukuheha noma yimuphi umuntu umsabalalisi azi, noma okufanele azi ngaphansi kwezimo, ukuthi ungumsabalalisi weLa Vita Living Products, ukuze athengise eminye imikhiqizo nganoma yiluphi uhlobo, ngokusebenzisa

noma ngaphansi kolunye uhlelo lokumaketha lwezinga eliningi (multi-level marketing), noma ukuzama (ngokombono weNkampani) ukwakha ibhizinisi elingalimaza noma libe yindleko kwabanye abasabalalisi abafanelekile noma eNkampanini.

F. Ukubamba iqhaza kunoma yiluphi uhlelo, icebo noma enye indlela esetshenziselwa ukudikibalisa omunye umsabalalisi weLa Vita Living Products ekuthengeni imikhiqizo eNkampanini.
G. Akekho umsabalalisi weNkampani okufanele azibandakanye kunoma yisiphi isenzo noma umsebenzi okuthi, ngokombono weNkampani, kulimaze iNkampani noma omunye umsabalalisi weNkampani.
H. Akekho umsabalalisi weNkampani okufanele abe umnikazi, isikhulu, umeluleki, umphathi wesifunda noma wesigaba, noma abe nengxenye yokushicilela (njll.) kunoma iyiphi enye inkampani yokuthengisa ngqo eheha abasabalalisi abangaba noma abangase babe abasabalalisi beLa Vita Living Products.
I. Akekho umsabalalisi weNkampani ongabamba iqhaza kunoma yimuphi umkhuba wokuhweba okhohlisayo noma ongekho emthethweni, njengoba kuchazwe yinoma yimuphi umthetho kahulumeni.
J. Akekho umsabalalisi weNkampani ongabamba iqhaza kunoma yiliphi ibhizinisi noma umsebenzi ovinjelwe yinoma yimuphi umthetho kahulumeni.
K. Akekho umsabalalisi weNkampani okufanele aphazamise noma yiziphi izimpawu zokuhweba (trademarks), amagama okuhweba, amalungelo okushicilela (copyright), amalebula, amapulethi amagama noma noma yiziphi ezinye izinkomba zomthombo noma umsuka wemikhiqizo ezingase zinamathiselwe noma ziphrintwe emikhiqizweni yeNkampani, futhi akavunyelwe ukunamathisela noma yini enjalo kunoma yimuphi omunye umkhiqizo.
L. Ukudayisa imikhiqizo yeNkampani ngamanani aphansi kuneNtengo Yokudayisa Ephakanyisiwe kumakhasimende noma kubasabalalisi abasha abafisa ukufaneleka njenge-**Assistant Supervisors** ngaphansi kweHlelo Lenzuzo leNkampani.

INQUBOMGOMO YOKUPHINDE UXHASWE KABUSHA KWABASABALALISI

Umsabalalisi angafaka isicelo sokushintsha umxhasi wakhe uma umxhasi okhona engasebenzi isikhathi esingaphezu kwezinyanga eziyisithupha (6) zekhalenda (izinsuku eziyi-180), okusho ukuthi akathenganga noma yimiphi imikhiqizo eNkampanini futhi akazange aqashe noma yimuphi umuntu (downline) enethwekhi yakhe.

Umsabalalisi onjalo (isicelo sakhe sokushintsha umxhasi sivunywe yiNkampani) uzoqala kabusha ukusabalalisa njengomsabalalisi osanda kujoyina. Wonke ama-downline akhona kunethiwekhi yangaphambilini azohlala nomxhasi wangaphambilini (wokuqala), futhi lowo msabalalisi uzolahlekelwa yinoma yisiphi isikhundla ayesitholile (ngaphezu kwe-**Assistant Supervisor**) kunethiwekhi yangaphambilini futhi uzolahlekelwa nawo wonke amakhredithi

wamakesi ayewatholile ngaphambilini. Lokhu kusho ukuthi isikhundla esiphezulu umsabalalisi ophinde waxhaswa kabusha angasigcina yi-**Assistant Supervisor** kuphela.

Noma yimuphi umsabalalisi okhuthaza noma ophoqelela omunye umsabalalisi, ngqo noma ngokungaqondile, ukuthi angathengi imikhiqizo eNkampanini noma komunye umsabalalisi ngenhloso yokungalandeli imithetho yokuxhaswa kabusha uzobhekana nokunqanyulwa kwamalungelo akhe okusabalalisa.

UHLELO LWEZIKHUTHAZO EZITHOLAKALAYO

Car Bonus

1. Bonke abasabalalisi abasebenzayo bafanelekele ukubamba iqhaza kuHlelo Lwezikhuthazo Ezitholakalayo. Umsabalalisi **"**Osebenzayo**"** uchazwa njengomuntu othenga imikhiqizo enenani lamakhredithi wamakesi amane (4) noma ngaphezulu phakathi kwenyanga yekhalenda.

2. Inani lesikhuthazo esitholiwe kumele lisetshenziswe umsabalalisi ukuthenga noma ukuqasha impahla egameni lakhe, njengemoto, isikebhe, indlu, njalonjalo.
3. Kukhona amazinga amathathu (3) ezikhuthazo atholakalayo:

    A. Izinga A: INkampani izokhokha kuze kufike kuR1 500.00 ngenyanga isikhathi esingaphezu kwezinyanga ezingamashumi amathathu nesithupha (36).
    B. Izinga B: INkampani izokhokha kuze kufike kuR3 000.00 ngenyanga isikhathi esingaphezu kwezinyanga ezingamashumi amathathu nesithupha (36).
    C. Izinga C: INkampani izokhokha kuze kufike kuR4 500.00 ngenyanga isikhathi esingaphezu kwezinyanga ezingamashumi amathathu nesithupha (36).

    Kudingeka izinyanga ezintathu (3) zilandelana ukuze ufaneleke:
    Inani leVolumu Yeqembu ngamakhredithi wamakesi (c.c.) njalo ngenyanga.

(Consecutive)	Level A	Level B	Level C
1st month	50cc	75cc	100cc
2nd month	100cc	150cc	200cc
3rd month	150cc	225cc	300cc

1. Ivolumu yenyanga yesithathu (3rd) kumele iqhubeke igcinwe ngemuva kwalokho. Uma ivolumu yamakhredithi wamakesi eqembu lomsabalalisi yehliswa ibe ngaphansi kwesidingo samakesi nganoma iyiphi inyanga, ibhonasi yenyanga yesikhuthazo esitholiwe ethunyelwa umsabalalisi yiNkampani izokhombisa ukuncishiswa kwamaR50.00 (amashumi amahlanu amarandi) ngekhesi ngalinye elingagcwalisiwe uma kuqhathaniswa nevolumu eqembu edingekayo.

2. Amakhredithi wamakesi evolumu yeqembu abalwa ngokuhlanganiswa kwalokhu okulandelayo: wonke amakhredithi wamakesi eqembu lomuntu siqu, kanye no-40% wawo wonke amakhredithi wamakesi eqembu labaPhathi abaxhasiwe Besizukulwane Sokuqala (1st), kanye no-20% wawo wonke amakhredithi wamakesi eqembu labaPhathi abaxhasiwe Besizukulwane Sesibili (2nd), kanye no-10% wawo wonke amakhredithi wamakesi eqembu labaPhathi abaxhasiwe Besizukulwane Sesithathu (3rd).

3. Ekupheleni kwesikhathi sezinyanga ezingamashumi amathathu nesithupha (36), umsabalalisi angaphinde afaneleke ukuthola isikhuthazo esisha esitholiwe esebenzisa izidingo zokufaneleka ezifanayo njengoba kuchazwe ngenhla. Lokhu kuphinda kufaneleke kungenziwa nganoma yiziphi izinyanga ezintathu (3) zilandelana phakathi kwesikhathi sezinyanga eziyishumi nambili (12) ngaphambi nje kokuphela kwesikhathi sokuqala sezinyanga ezingamashumi amathathu nesithupha (36).

4. Uma esefanelekele uHlelo Lwezikhuthazo Ezitholakalayo (Ibhonasi Yemoto), umsabalalisi kumele axhumane neNkampani futhi athumele yonke imibhalo edingekayo ehhovisi legatsha ukuze kusekelwe ukukhokhwa kwesikhuthazo asikhethile. Lokhu kumele kwenziwe zingakapheli izinyanga eziyisithupha (6) ngemuva kwenyanga yokugcina yokufaneleka. Uma engakwenzi lokhu, umsabalalisi kuzodingeka aphinde afaneleke futhi kulesi sikhuthazo.

NATIONAL TRAVEL

Izidingo Zokufaneleka:

1. Isikhathi esibalwayo: kusukela ngomhlaka-1 Julayi kuya ngomhlaka-30 Juni (unyaka owodwa wekhalenda).

2. Ama-**Gem Managers** amasha atholwe phakathi kwalesi sikhathi esibalulwe ngenhla.

3. Imiklomelo inikezwa minyaka yonke eMhlanganweni Wamazwe Ngamazwe weNkampani, futhi u-**Gem Manager** omusha kanye nomlingani wakhe obhalisiwe bazonikezwa uhambo lwangaphakathi kwezwe olukhokhelwe zonke izindleko, njengoba luqokwe yiNkampani.

NOMA

Kuma-**Gem Manager** akhona

Izidingo Zokufaneleka:

1. Isikhathi esibalwayo: kusukela ngomhlaka-1 Julayi kuya ngomhlaka-30 Juni (unyaka owodwa wekhalenda).

2. Kufaneleke njenge-**Extra Sharing Manager** phakathi kwalesi sikhathi.
    1. Uma umsabalalisi ekhushulelwa esikhundleni sika-**Manager**, kumele abe esethole amakhredithi wamakesi amane (4) akhe siqu njalo ngenyanga phakathi nesikhathi esishiwo.
    2. Aba-**Managers** kumele baqoqe inani eliphelele elilingana noma elingaphezu kwamakhredithi wamakesi evolumu yeqembu angu-800 phakathi kwalesi sikhathi.
    3. Kumele kukhiqizwe imigqa emibili (2) emisha yabaPhathi abaxhasiwe Besizukulwane Sokuqala (1st) phakathi kwalesi sikhathi.

3. Ukugcina inani elithile lemigqa yabaPhathi abasebenzayo njalo ngenyanga phakathi kwalesi sikhathi:
    1. Ama-**Emerald Managers** akhona kumele agcine imigqa yabaPhathi abasebenzayo emithathu (3) njalo ngenyanga.
    2. Ama-**Ruby Managers** akhona kumele agcine imigqa yabaPhathi abasebenzayo emihlanu (5) njalo ngenyanga.
    3. Ama-**Diamond Managers** akhona kumele agcine imigqa yabaPhathi abasebenzayo eyisishiyagalombili (8) njalo ngenyanga.

Manager Level	Active Manager Lines	Qualify
Emerald Manager	3 active manager lines	√
Ruby Manager	5 active manager lines	√
Diamond Manager	8 active manager lines	√

International Travel

Izidingo Zokufaneleka:

1. Isikhathi esibalwayo: kusukela ngomhlaka-1 Julayi kuya ngomhlaka-30 Juni (unyaka owodwa wekhalenda).

2. Umsabalalisi “osebenzayo” othenga imikhiqizo enenani lamakhredithi wamakesi akhe siqu amane (4) noma ngaphezulu njalo ngenyanga yekhalenda, futhi oqoqe inani eliphelele leVolumu Yeqembu elilingana noma elingaphezu kwamakhredithi wamakesi ayizinkulungwane ezimbili (2 000) phakathi nesikhathi esibekiwe esigabeni 1 ngenhla.

3. Imiklomelo inikezwa minyaka yonke eMhlanganweni Wamazwe Ngamazwe waminyaka yonke weNkampani.

Extra Sharing

Ukuze kukhuthazwe bonke abasabalalisi bezinga lika-**Manager** abasebenza kanzima eNkampanini, iNkampani ihlele isamba semali (inani eliphelele lokwabelana lizomenyezelwa eMhlanganweni Wamazwe Ngamazwe waminyaka yonke ekuqaleni kwesikhathi esibalwayo) esizohlukaniswa phakathi kwama-**Extra Sharing Managers** afanelekile.

Isikhathi sokubalwa se-**Extra Sharing** siqala ngomhlaka-1 Julayi siphele ngomhlaka-30 Juni (unyaka owodwa wekhalenda).

Ukuze ufaneleke, umsabalalisi kumele okungenani abe sezingeni lika-**Manager**.

Kukhona amazinga amathathu (3) e-Extra Sharing Bonus:

1. Junior Extra Sharing Manager

1.1 Uma umsabalalisi ekhushulelwa ezingeni lika-**Manager**, kumele athole amakhredithi wamakesi amane (4) akhe siqu njalo ngenyanga phakathi kwesikhathi esishiwo.
1.2 Kumele aqoqe inani eliphelele elilingana noma elingaphezu kwamakhredithi wamakesi evolumu yeqembu angu-800 phakathi kwaleso sikhathi.
1.3 Kumele akhiqize imigqa emibili (2) emisha yabaPhathi abaxhasiwe Besizukulwane Sokuqala (1st) phakathi kwaleso sikhathi.

2. Senior Extra Sharing Manager

2.1 Kufaneleke njengeMphathi Omncane Wokwabelana Eyengeziwe (**Junior Extra Sharing Manager**).
2.2 Kumele asize okungenani abasabalalisi abathathu (3) abangaphansi kwakhe ngqo (direct downline) ukuthi bafinyelele izinga likaMphathi Omncane Wokwabelana Eyengeziwe (**Junior Extra Sharing Manager**).

3. Top Extra Sharing Manager

3.1 Kufaneleke njengeMphathi Ophakathi Wokwabelana Eyengeziwe (**Senior Extra Sharing Manager**).
3.2 Kumele asize okungenani inani eliphelele labasabalalisi abayisihlanu (5) abangaphansi kwakhe ngqo (direct downline) ukuthi bafinyelele izinga likaMphathi Omncane Wokwabelana Eyengeziwe (**Junior Extra Sharing Manager**).

NOMA

3.3 Kufaneleke njengeMphathi Ophakathi Wokwabelana Eyengeziwe (**Senior Extra Sharing Manager**).
3.4 Kumele asize okungenani inani eliphelele labasabalalisi abathathu (3) abangaphansi kwakhe ngqo ukuthi bafinyelele izinga likaMphathi Ophakathi Wokwabelana Eyengeziwe (**Senior Extra Sharing Manager**).

Executive Tier

Isikhathi Sokufaneleka: Kusukela ngomhlaka-1 Julayi kuya ngomhlaka-30 Juni (unyaka owodwa wekhalenda).

Ufaneleka ngokuthi nje:

1. Ugcine amakhredithi wamakesi akho siqu amane (4) (P.C.C.) njalo ngenyanga.
2. Ugcine imigqa yabaPhathi abasebenzayo njalo ngenyanga, ngokuya ngesigaba sakho (Tier) njengoba kuchazwe ngezansi:

Executive Golden Manager

Gcina imigqa yabaPhathi abasebenzayo emibili (2) njalo ngenyanga.

Izinzuzo zihlanganisa:

- Ukuthola umklomelo oneBhandi kanye nePhini likaMphathi Wegolide Wesigaba Sabaphathi Abaphezulu (**Executive Golden Manager**) eMhlanganweni Wamazwe Ngamazwe waminyaka yonke.
- Ideski lezinsizakalo ze-**Executive** egatsheni.
- Isihlalo se-**Executive** eMhlanganweni Wamazwe Ngamazwe waminyaka yonke.

Executive Pearl Manager

Gcina imigqa emine (4) yabaphathi abasebenzayo njalo ngenyanga.

Izinzuzo zifaka phakathi:
• Ukuthola umklomelo oneBhelt nePhini le-**Executive Pearl Manager** emhlanganweni waminyaka yonke wamazwe ngamazwe
• Ikhawunta yezinsiza ze-**Executive** egatsheni kanye nolayini wocingo wezinsiza ze-**Executive**
• Isihlalo se-**Executive** emhlanganweni waminyaka yonke wamazwe ngamazwe

Executive Emerald Manager

Gcina imigqa eyisikhombisa (7) yabaphathi abasebenzayo njalo ngenyanga.

Izinzuzo zifaka phakathi:

• Ukuthola umklomelo oneBhelt nePhini le-**Executive Emerald Manager** emhlanganweni waminyaka yonke wamazwe ngamazwe
• Ikhawunta yezinsiza ze-**Executive** egatsheni kanye nolayini wocingo wezinsiza ze-**Executive**
• Isihlalo se-**Executive** emhlanganweni waminyaka yonke wamazwe ngamazwe

• Ukuthunyelwa kwamahhala uma u-oda ku-inthanethi, kuze kufike ezikhathini eziyishumi nambili (12) ngesikhathi senzuzo (okwe-akhawunti yakho siqu kuphela)
• Ukuhamba kwe-**Executive**

Executive Ruby Manager

Gcina imigqa eyishumi nantathu (13) yabaphathi abasebenzayo njalo ngenyanga.

Izinzuzo zifaka phakathi:

• Ukuthola umklomelo oneBhelt nePhini le-**Executive Ruby Manager** emhlanganweni waminyaka yonke wamazwe ngamazwe

• Ikhawunta yezinsiza ze-**Executive** egatsheni kanye nolayini wocingo wezinsiza ze-**Executive**

• Isihlalo se-**Executive** emhlanganweni waminyaka yonke wamazwe ngamazwe

• Ukuthunyelwa kwamahhala uma u-oda ku-inthanethi, kuze kufike ezikhathini ezingamashumi amane nesishiyagalombili (48) ngesikhathi senzuzo (okwe-akhawunti yakho siqu kuphela)

• Ukuhamba kwe-**Executive**

• Amathikithi amane (4) amahhala omhlangano waminyaka yonke wamazwe ngamazwe (kuhlanganisa nethikithi lakho)

Executive Diamond Manager

Gcina imigqa engamashumi amabili (20) yabaphathi abasebenzayo njalo ngenyanga.

Izinzuzo zifaka phakathi:

• Ukuthola umklomelo oneBhelt nePhini le-**Executive Diamond Manager** emhlanganweni waminyaka yonke wamazwe ngamazwe

• Ikhawunta yezinsiza ze-**Executive** egatsheni kanye nolayini wocingo wezinsiza ze-**Executive**

• Isihlalo se-**Executive** emhlanganweni waminyaka yonke wamazwe ngamazwe
• Ukuthunyelwa kwamahhala uma u-oda ku-inthanethi, ngaphandle komkhawulo ngesikhathi senzuzo (okwe-akhawunti yakho siqu kuphela)

• Ukuhamba kwe-**Executive**
• Amathikithi ayisishiyagalombili (8) amahhala omhlangano waminyaka yonke wamazwe ngamazwe (kuhlanganisa nethikithi lakho)

• Umsizi we-**Executive**

UKUXHUMANA

Ukuze kuhlonishwe izithakazelo ezinhle zabasabalalisi (**Distributors**) beNkampani, futhi ukuze kugcinwe wonke umuntu enolwazi ngemisebenzi nezinhlelo zeNkampani, abasabalalisi (**Distributors**) abanemibuzo noma ukukhathazeka kufanele bathumele lezo zindaba ngokubhala kuMphathi Wendawo (Area Manager) endaweni yabo ebekiwe.

UMPhathi Wendawo unesibopho sokubhekana nalezi zindaba egameni leNkampani, kanye nokudlulisa noma yiluphi ulwazi olusha, imisebenzi noma izinqubomgomo ezivela eNkampanini

kubasabalalisi (**Distributors**). Uma uMphathi Wendawo engakwazi ukuxazulula inkinga, uzoxhumana ngqo neNkampani ukuze athole usizo noma imiyalelo. Ngemuva kwalokhu kuxhumana neNkampani, uMphathi Wendawo uzophinde axhumane nomsabalalisi (**Distributor**) ukuze anikeze isinqumo sokugcina.

Ngokulandela le ndlela yokuxhumana (Umsabalalisi (**Distributor**) → Umphathi Wendawo → INkampani), ulwazi luzohamba kahle nangempumelelo kubo bonke abathintekayo.

Yonke imibuzo kumele ithunyelwe ngokubhala, kuhambisane nemibhalo efanele efakiwe, njengencwadi yesikhalazo noma amafomu ajwayelekile emibuzo avela emahhovisi egatsha, kanye nekopi kamazisi womfakisicelo.

Abasabalalisi (**Distributors**) bangaphinde bathumele izikhalo noma imibuzo ku-imeyili yeNkampani:

info@lvlp.co.za